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November 15, 2018

The Manager-Department of Corporate Services
Bombay Stock Exchange Ltd
Registered Office: Floor 25
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001.

Dear Sirs,

Intimation of Schedule of Institutional Investor Meet
Pursuant to Regulation 30 of the SEBI
(Listing Obligations and Disclosure Requirements) Regulations, 2015

Investor Interaction Meeting "Annual Investors Conference"
organized by ICICI Securities Ltd

1. Further to our letter dated November 14, 2018, on the above subject, we wish to inform you that Mr. Kishore Chatnani, CFO of the Company, will participate in the Institutional Investor Interaction Meeting being organized by ICICI Securities Ltd, as per schedule attached.
2. The information contained in the enclosed Presentation will be shared/discussed in the meeting with the Investors. A copy of the Presentation has also been disclosed on the website of the Company.
3. The above is for your information and records please.

Thanking you,

Yours faithfully,
For Isgec Heavy Engineering Limited

S.K. Khorana
Executive Director & Company Secretary

Encl: As above

November 16, 2018	Taj Santacruz	
Company	ISGEC Heavy Engineering Ltd	
Representative	Mr. Kishore Chatnani - Chief Financial Officer Mr. S.K. Khorana - Executive Director & Company Secretary	
TIME	FUND	Meeting Type
09:30 - 10:30	DEUTSCHE INTERNATIONAL(ASK INVESTMENTS)- Sujit Jain - Analyst	Group
	KOTAK MAHINDRA ASSET MANAGEMENT COMPANY LIMITED- Nalin Bhatt - Analyst	
10:30 - 11:30	GOLDMAN SACHS MUTUAL FUND- Abhishek Gupta - Analyst	Group
	IDFC ASSET MANAGEMENT COMPANY LIMITED- Rajendra Mishra - Fund Manager	
	ROBECO HONG KONG LTD- Abhinav Khandelwal - FM	
11:30 - 12:30	MIRAE ASSET GLOBAL INVESTMENT MANAGEMENT (INDIA) PVT. LTD.- Bharti Sawant - Analyst	Group
	SUNDARAM ASSET MANAGEMENT COMPANY LIMITED- Kirthi Jain - Analyst - Associate	
	WHITE OAK CAPITAL- Kamlesh Ratadia - Partner	
	AcePro advisors- Kunj Bansal - CIO	
12:30 - 13:30	SBI FUNDS MANAGEMENT PVT. LTD.- Bhavin Vitlhani	One on One
13:30 - 14:30	AVIVA LIFE INSURANCE CO.INDIA LTD.- Vishal Biraria	Group
	BAJAJ ALLIANZ LIFE INSURANCE COMPANY LIMITED- Shobhit Tiwari - Analyst	

	<p>CENTRUM WEALTH- Ankit Agarwal - RA</p> <p>KOTAK MAHINDRA ASSET MANAGEMENT COMPANY LIMITED- Dhananjay Tikariha - Analyst</p> <p>PRINCIPAL PNB ASSET MANAGEMENT COMPANY PVT. LTD.- Siddarth Mohta - Analyst</p> <p>RELIANCE NIPPON LIFE ASSET MANAGEMENT LIMITED- Sanjay Doshi - Asst Fund Manager</p>	
14:30 - 15:30	<p>PINEBRIDGE INVESTMENTS ASIA LIMITED- Manish Saxena - analyst</p> <p>QUEST INVESTMENT ADVISORS PRIVATE LIMITED- Bharat</p> <p>QUEST INVESTMENT ADVISORS PRIVATE LIMITED- Ritika Agarwal - Analyst - Associate</p>	Group
15:30 - 16:30	<p>CANARA ROBECO ASSET MANAGEMENT COMPANY LIMITED- Shridatta Bhandwadar - Fund Manager</p> <p>DSP INVESTMENT MANAGERS PVT. LTD.- Charanjit Singh - Research Analyst</p> <p>OLD BRIDGE CAPITAL MANAGEMENT PRIVATE LIMITED- Sanjay Dam</p> <p>Pinpoint- Praful Kumar - Fund Manager</p>	Group
16:30 - 17:30	<p>ADITYA BIRLA SUN LIFE AMC LIMITED- Vishwesh Mehta - Analyst</p> <p>ADITYA BIRLA SUN LIFE AMC LIMITED- Dhruvil Zaveri</p> <p>GOLDMAN SACHS MUTUAL FUND- Aman Batra - Head - India Equity Team</p> <p>ICICI PRUDENTIAL LIFE INSURANCE CO.LTD.- Rahul Agarwal - Analyst (Oil & Gas, Building materials, Mid cap EPC)</p>	Group

**L&T INVESTMENT MANAGEMENT LIMITED- Alok Ranjan -
Analyst**

TATA AIA LIFE INSURANCE CO LTD- Nalin Ladiwala - RA

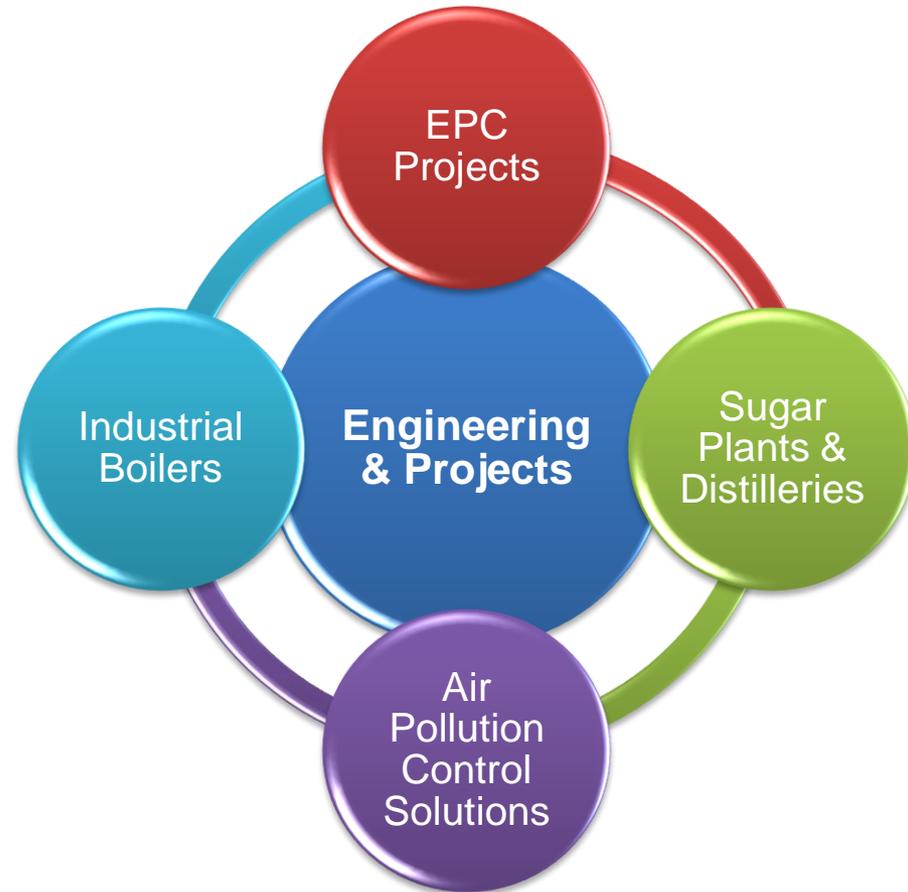
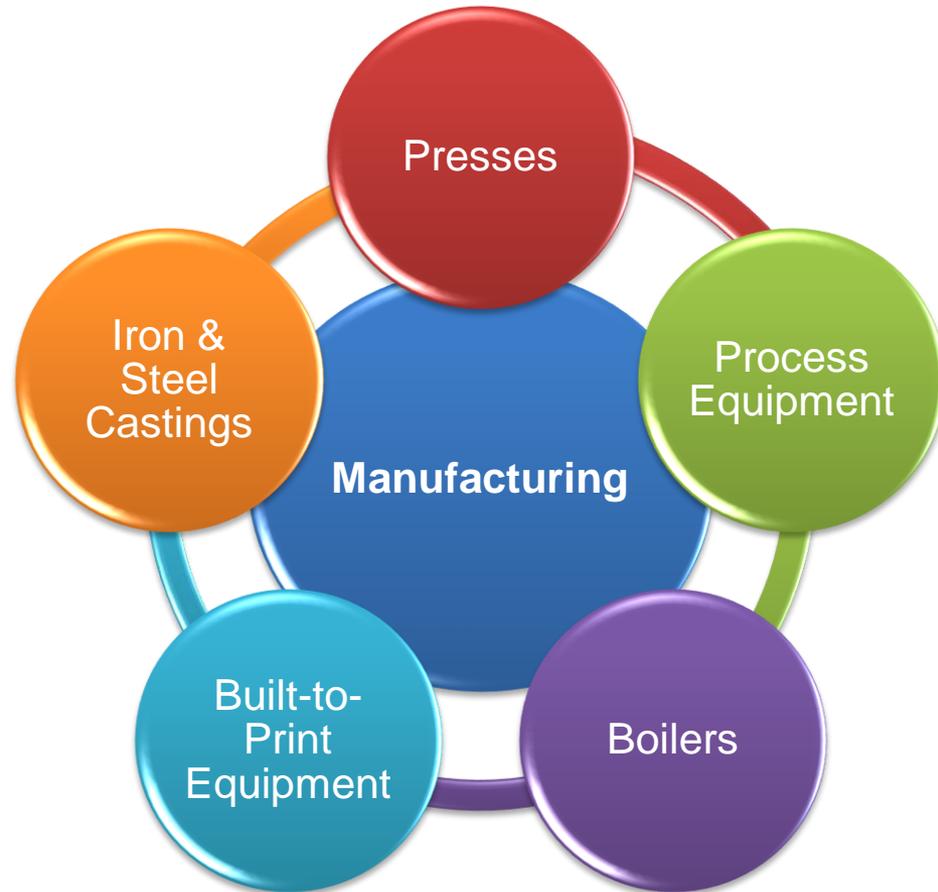
The logo for ISGEC is a white shield-like shape with a blue border and horizontal lines. The letters 'ISGEC' are written in a bold, red, sans-serif font across the center.

ISGEC

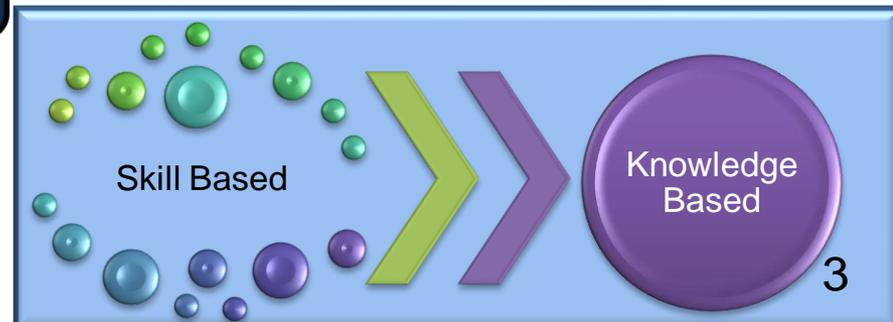
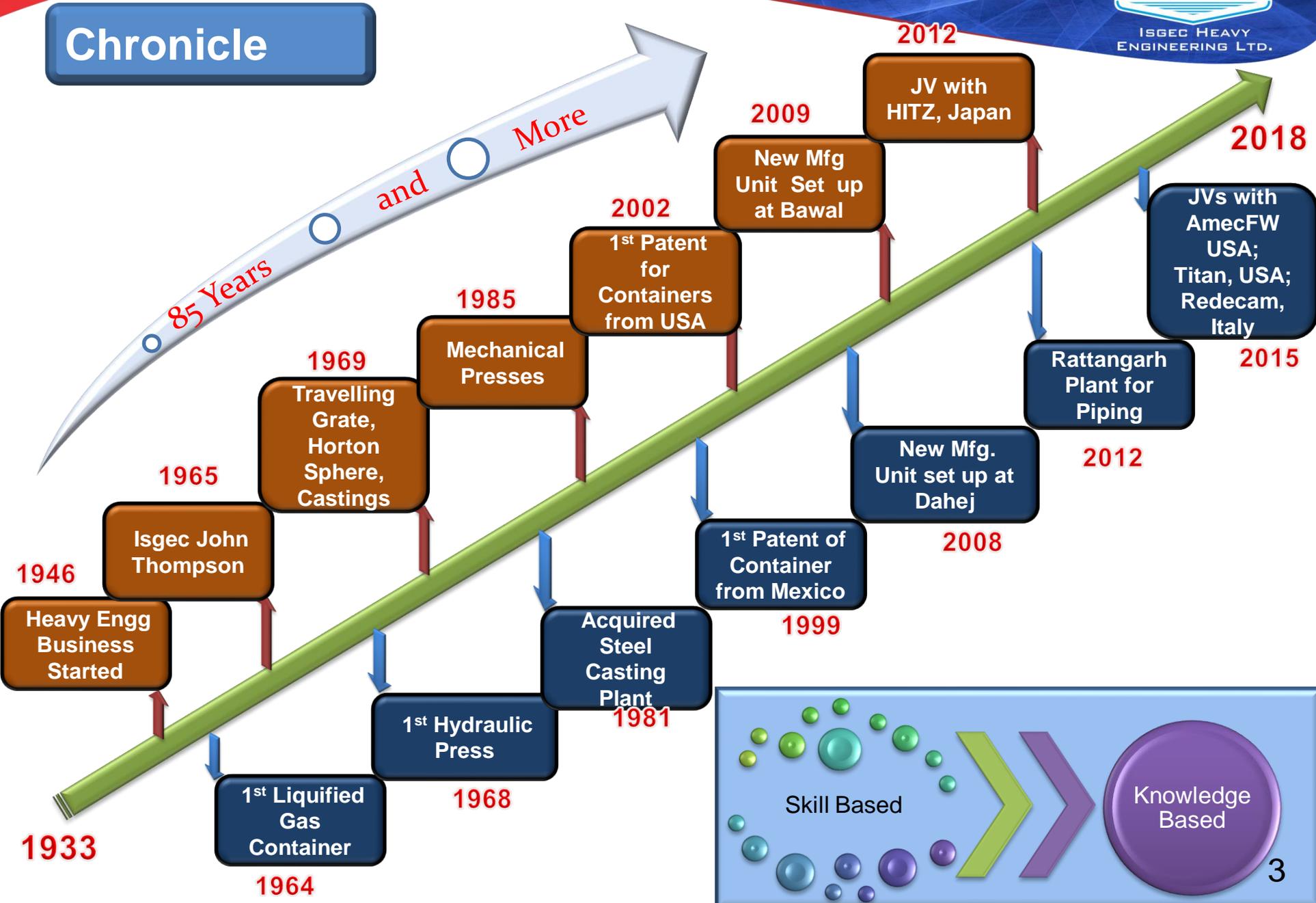
**ISGEC HEAVY
ENGINEERING LTD.**

Corporate Presentation – Investors Meet November 2018

Products



Chronicle



Subsidiaries & Joint Ventures



JV with
Hitachi Zosen Corp.
Japan



JV with
TITAN Metal Fabricators
USA



JV with
Amec Foster Wheeler
North America Corp.
USA



Isgec Redecam Enviro Solutions
JV with
Redecam Group
Italy



A Wholly Owned Subsidiary in
Canada



A Stepdown Subsidiary in
USA



Saraswati Sugar Mills Ltd.
A Wholly Owned Subsidiary

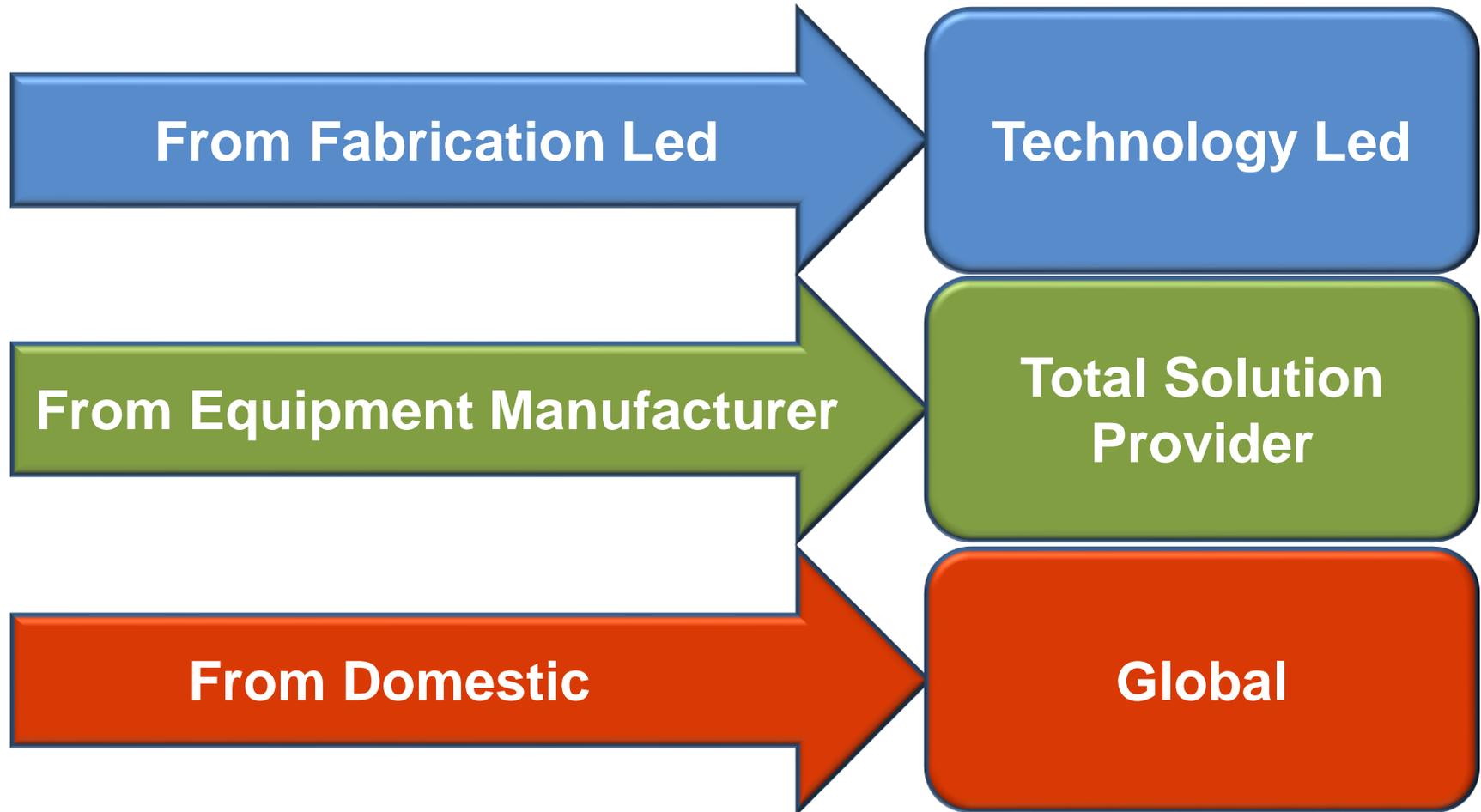
Subsidiaries & Joint Ventures

- **Saraswati Sugar Mills Ltd.** Wholly Owned Subsidiary for Sugar & By-Products
- **Eagle Press & Equipment Co. Ltd.** Wholly Owned Subsidiary in Canada for manufacturing Presses
- **Eagle Press America Inc.** A stepdown Subsidiary in USA
- **Isgec Foster Wheeler Boilers Pvt. Ltd.** JV with (now Sumitomo SHI FW Energia, Oy) for Engineering Services
- **Isgec Hitachi Zosen Ltd.** JV with Hitachi Zosen Corporation, Japan for manufacturing critical process equipment
- **Isgec Titan Metal Fabricators Pvt. Ltd.** JV with Titan Metal Fabricators, USA for manufacturing equipment with exotic material
- **Isgec Redecam Enviro Solutions Pvt. Ltd.** JV with Redecam, Italy for environmental solutions

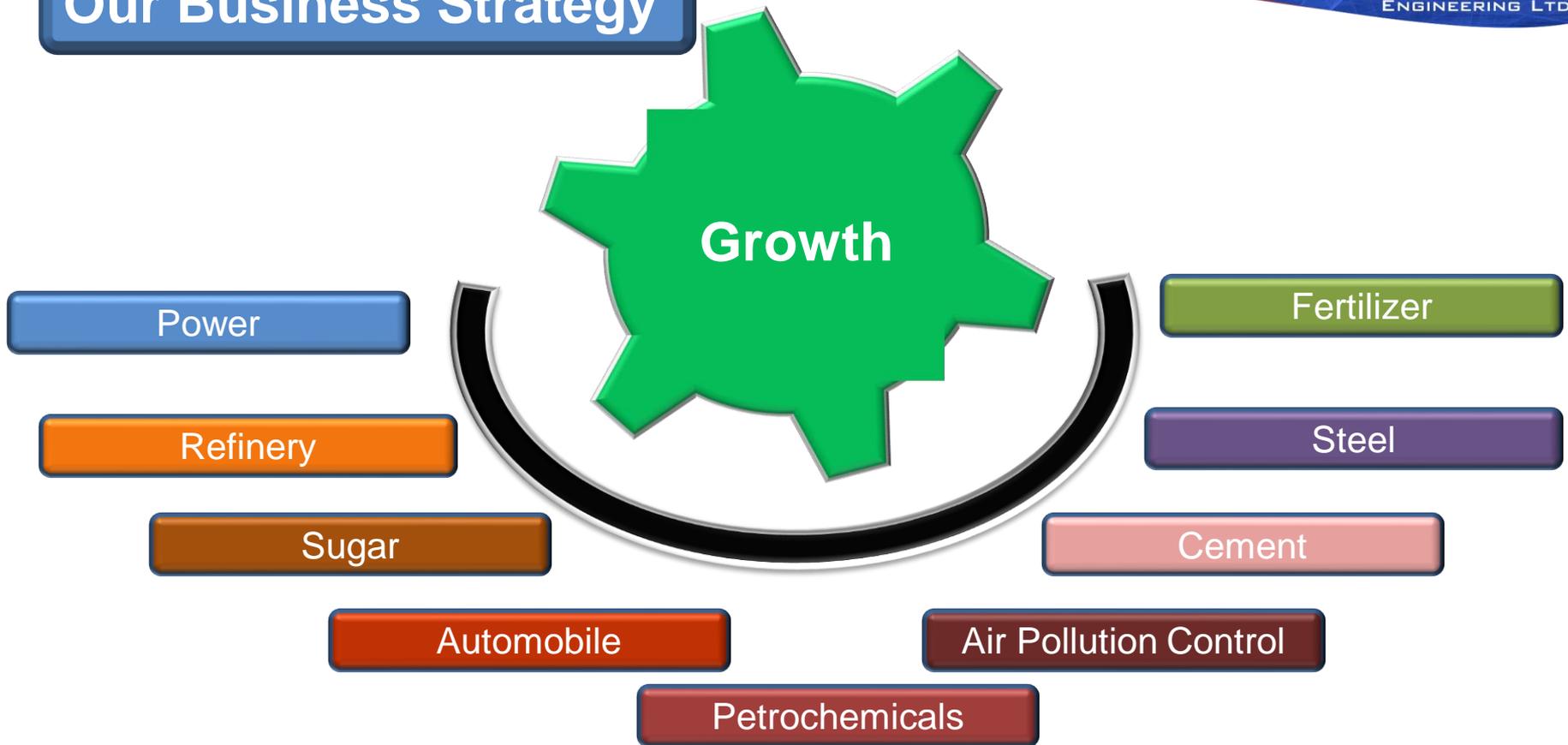
Technology Partnerships

- **Sumitomo SHI FW Energia Oy, Finland**
for CFBC Boilers
(formerly with Amec Foster Wheeler)
- **Babcock Power Environmental Inc, USA**
for Wet FGDs
- **Taim Weser, Spain**
for Material Handling Equipment
- **AP&T, Sweden**
for Hot Stamping Presses
- **BHI Co. Ltd., S. Korea**
for PC Boilers
(formerly with Amec Foster Wheeler)
- **Wood Group, UK**
for Feedwater Heaters and Condensers
(formerly with Amec Foster Wheeler)
- **Bosch Projects, South Africa**
for Cane Diffusers
- **McDermott International Inc., USA**
for Helix Heat Exchangers
- **Envirotherm GmbH, Germany**
for ESPs
- **Fuel Tech Inc., USA**
for SNCRs
- **Riley Power Inc., USA**
for Fired Heaters
- **Siemens Heat Transfer Technology b.v. Netherlands**
for HRSGs
- **TEi, USA (Struthers)**
for Waste Heat Boilers
for Screw Plug Closure Heat Exchangers

Evolution



Our Business Strategy



Diversified Portfolio

- Mix of Manufacturing & EPC Business
- Mix of Domestic & Export revenues
- Wide Spectrum of User Segment

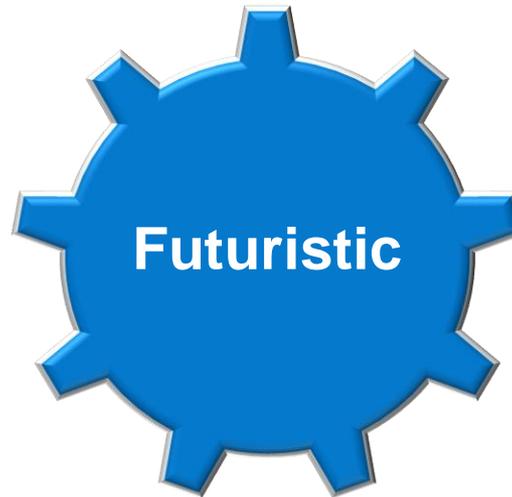
Our Business Strategy



Improving Profitability

- Enhancing Operational Efficiency
 - Process Improvements
 - Adopting IT Enabled Solutions
- Using Niche Technologies
- Value Engineering
- Design to Cost

Our Business Strategy



Constant
Forays into
Futuristic
Business Lines

- Isgec REACH 4.0 (Industry 4.0)
- CFB Boilers
- Hot Stamping & Servo Presses
- Air Pollution Control Solutions
- Exotic Metal Fabrication

Intrinsic Strengths



Balanced Approach - Growth & Consolidation



Sound Knowledge Base



Nurturing Human Capital



Reliability - Project Execution



Stability - Ability to Survive Down Cycles



Presence in Multiple Core Sectors - Spreading Risk

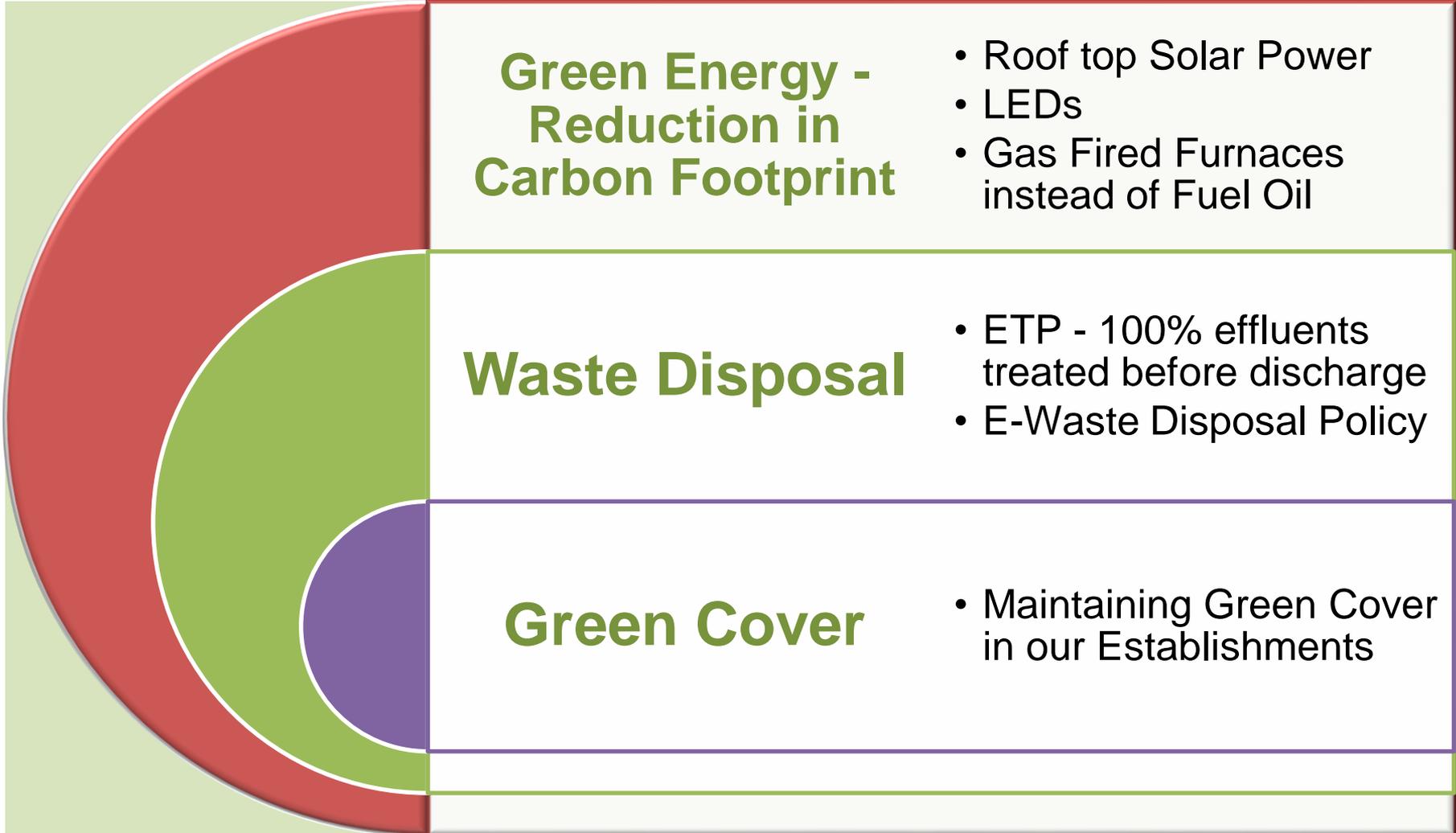
Competition



Leadership Position
in Most Business Lines

- Market Leaders in:
 - Hydraulic & Mechanical Presses
 - Sugar Plants
 - CFB Boilers
 - Travelling Grate Boilers
 - Liquefiable Gas Containers
- Among Top Two in:
 - Process Equipment.
 - Slop Fired Boilers
 - Oil & Gas Boilers
 - Bubbling Bed Boilers
 - Made to Order Large Steel Castings

Environmental Health



Green Energy - Reduction in Carbon Footprint

- Roof top Solar Power
- LEDs
- Gas Fired Furnaces instead of Fuel Oil

Waste Disposal

- ETP - 100% effluents treated before discharge
- E-Waste Disposal Policy

Green Cover

- Maintaining Green Cover in our Establishments

Rankings

* ET 500 <i>(Dec. 2017)</i>	279
* Fortune India 500 <i>(Dec. 2017)</i>	280
* Business Today 500 <i>(Nov. 2017)</i>	266
* FICCI 500 <i>(Business Digest-Feb18)</i>	161

Our Products

Manufacturing

Presses – Mechanical & Hydraulic

Presence in 25 Countries



Sectors

Defence

Shipyard

Railways

Automobile

Wood

Working

Nuclear

Aero

Agriculture

Presses – Mechanical & Hydraulic

Registered
Trademark



Process Equipment

Power Plant Equipment

- HP Feedwater Heaters
- LP Feedwater Heaters
- Surface Condensers
- Steam Drums

Shell & Tube Heat Exchangers

- HP Exchangers
 - Breech Lock Closure type
 - Helical Baffle type



Process Equipment

Isgec Hitachi Zosen Ltd.
Dahej (Port) Works



Process Equipment

Isgec Hitachi Zosen Ltd.
Dahej (Port) Works

C-2 Splitter Column (92m/880 MT)



Ammonia Converter (multi-wall/830 MT)



Coke Drum (9.2m dia/475 MT)



Hydro Processing Reactor



Process Equipment

Isgec Titan Metal Fabricators

Titanium Tube Bundles for Refinery



KBR's proprietary equipment



Metallurgy

Titanium • Tantalum • Hastalloy • Niobium • Zirconium • Nickel

Falling Film Evaporator



Tantalum Heat Exchangers



Liquefiable Gas Containers

Presence in 60 Countries



BS1500- Convex to Pressure



BS/ASME- Concave to Pressure



ASME- Convex to Pressure/Chimed Ends

**World's largest fabricator of liquefied chlorine transport containers
production capacity of around 9000 nos. per annum**



Concave to Pressure for DOT & Transport Canada



EN Code

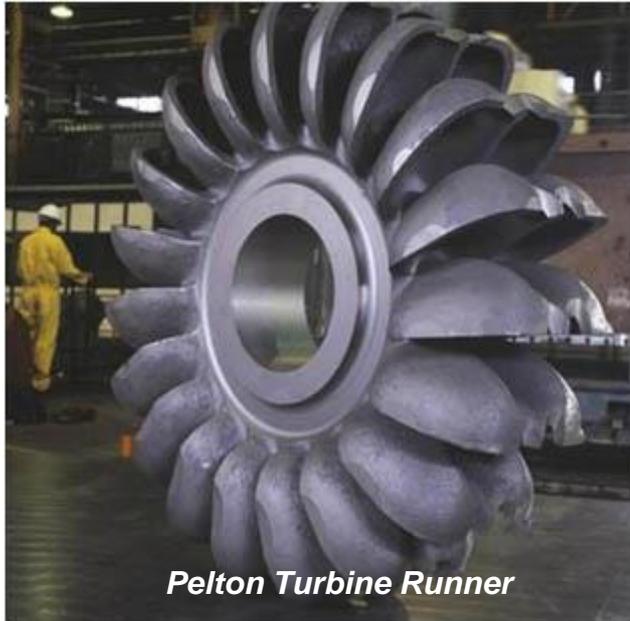


Refrigerant Gas Container for DOT

Boiler Pressure Parts



Castings : Steel & Iron



Pelton Turbine Runner



Valve Body for TYCO, France Wt. 22T



Pump Casing



Outer Casing, Wt. 15T, G17CrMoV510



*HP Outer Casing, Wt. 20T
G17CrMo5-5*

Built-to-Print Equipment

Cement Grinding Mill Stand



Fabricated & Machined
Diesel Engine Block for Railways

Coal Pulverizers



Our Products

Projects

Boilers

- Over **800** Boiler Projects

Presence in 48 Countries

Applications

- Power Generation
- Cogeneration
- Process Steam

Fuel

- Oil
- Natural Gas
- Pet Coke
- Coal
- Municipal Solid Waste
- Slop / Vinasse
- Biomass



Air Pollution Control Solutions



Bag Filters



SNCR



ESPs



Wet FGDs

EPC Projects

- Captive & Cogen Power Plants



EPC Projects

- Material Handling Solutions

Project under Execution

- 16 km of cross country pipe conveyor
- Crossing 3 Rivers & 1 Railway line
- 500 MW & 3 x 650 MW units
- 1200 TPH Crusher capacity
- 16000 MT Steel Erection



Turnkey Sugar Plants & Distilleries

Presence in 47 Countries



Over **150**
Sugar
Projects



Engineering Service Centre

- Engineers – close to 500
- More than 1 million engineering man-hours annually

Project Engineering
Management

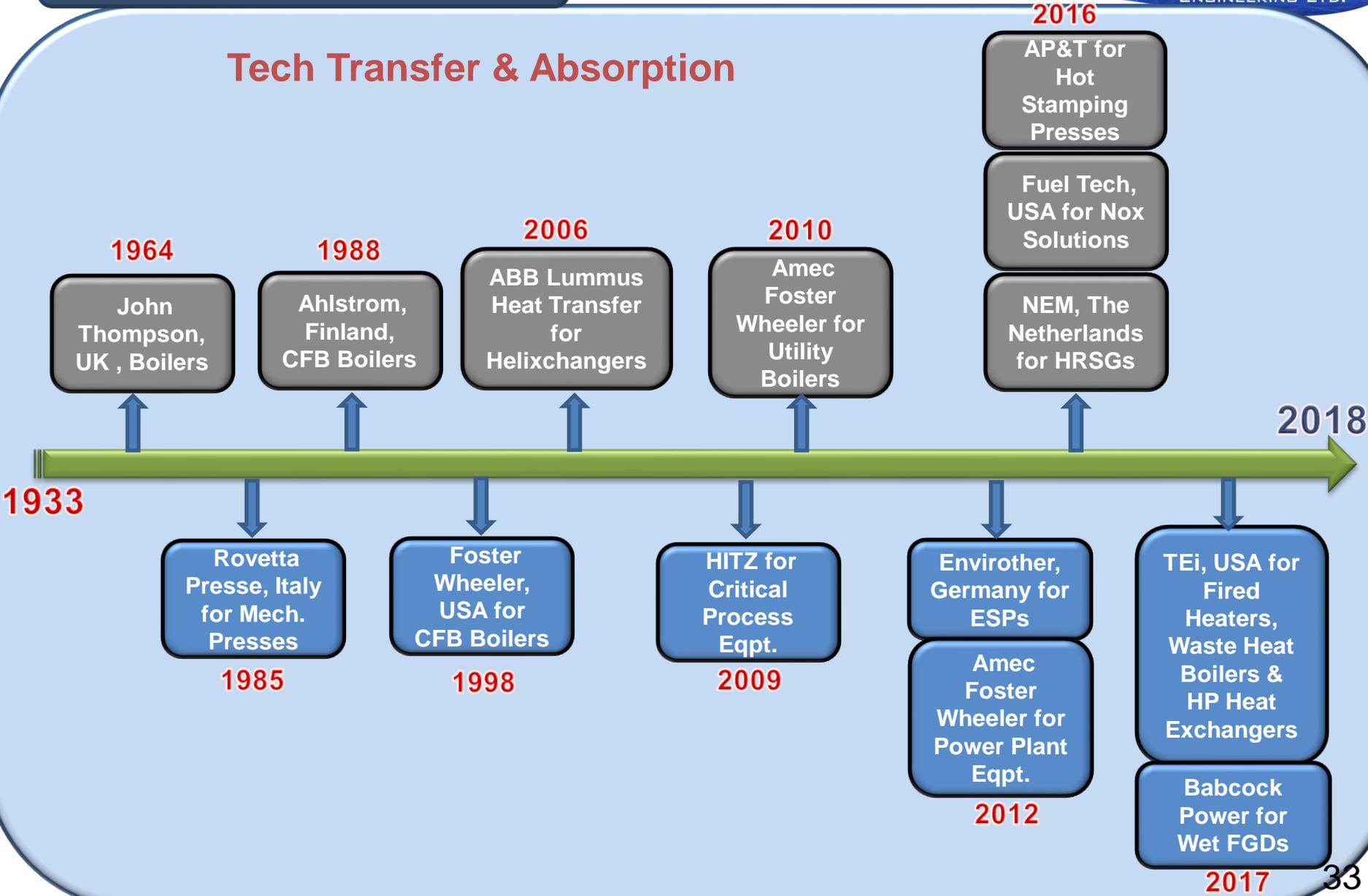
Basic & Detailed
Engineering

Power Plants
Boilers
Sugar Plants
Pressure Vessels
Material Handling
Air Pollution Control



Technology Infusion

Tech Transfer & Absorption



Accreditations

- **ISO 9001:2008** Quality Management System - Approved by Lloyds Register of Quality Assurance
- **ISO 14001:2015** Environment Management System - Approved by Lloyds Register of Quality Assurance
- **OHSAS 18001:2007** Occupational Health & Safety Management System
- ASME '**S**' '**U**' '**U-2**' & '**U-3**' Stamps
- ASME '**N**' and '**NPT**' Stamps
- '**R**' Stamp
- '**NB**' Stamp
- Approval by **Lloyds** as a Class I fabricator of Fusion Welded Pressure Vessels up to **300 mm (12")** thickness
- **China** Safety Quality License

Infrastructure



Infrastructure



Infrastructure



Infrastructure



Infrastructure



Infrastructure



International Presence

Customers / Projects Across 90 Countries

INTERNATIONAL QUALITY • INTERNATIONAL FOOTPRINT



Order Position

Rs. Crores

Unit	Orders in Hand			
	As on 30.9.18**	As on 31.3.18	As on 31.3.17	As on 31.3.16
Manufacturing of Machinery and Equipment	1210	901	923	811
Engineering Procurement and Construction	7180	4,798	3,061	2,541
Less Inter-Unit	-115	-125	-92	-98
TOTAL	8275	5,574	3,892	3,254

****Includes Export Orders of Rs. 2033 Crores**

THANKS

**ISGEC HEAVY ENGINEERING LIMITED
INDIA**

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www.isgec.com

•Yamunanagar
• Noida • Ratangarh • Bawal • Muzaffarnagar • Dahej • Pune • Chennai